NWF State College Foundation, Inc. Board of Directors Meeting June 5, 2019 8:00 a.m. Room 119-120, South Walton Campus

Directors Present:

Chad Hamilton Don Litke Jeff McInnis Mitch Mongell Venita Morell Jonathan Ochs J.D. Peacock Dennis Peters Dale Peterson Melissa Pilcher Devin Stephenson Fred Thomas Steve Wills

Staff Present:

Serena Brown Cristie Kedroski Carla Reinlie Annie Young Melissa Wolf-Bates

Others Present:

Allison McDowell

Absent:

Eric Aden, Bo Arnold, Wayne Campbell, David Costa, Walter Hooks, Scott Jackson, Gordon King, Michelle McGee, Tom Rice, Donnie Richardson, Ken Wampler, Steve Wolfrom, Alan Wood, Dewayne Youngblood

Call to Order:

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Mr. Hamilton called the meeting to order at 8:06 a.m.

Welcome Board Members and Guests:

Mr. Hamilton welcomed board members, guests, and staff members.

Approval of February Board Minutes:

The minutes of the April 3, 2019, Board of Directors Meeting were approved. Motion to approve minutes as presented, Mr. Peterson; Second, Mr. Peters; Motion carried unanimously.

Finance and Investment Reports:

Mr. Peacock reviewed the summary of Financial Position, the Statement of Activities, and the Investment Report as of April 30, 2019 with the board members. Total assets are \$52,064,379 and Total Liabilities are \$1,100, bringing the Total Fund Balance to \$52,063,279. The Statement of Activities reflected \$3,627,952 in Revenues and \$2,947,056 in Expenditures for a total Net Increase in Fund balance of \$680,897. Since July 1, 2018, the Merrill Lynch EMA account saw a net increase in the amount of \$2,156,068. This brought the total market value to \$47,607,294 at April 30, 2019. The net increase to the Vanguard Wellington Account (Science Development Fund) since July 1, 2018 was \$16,256, bringing the total market value to \$276,999 as of March 31, 2019. Combined total holdings of the Merrill Lynch EMA and Vanguard Wellington accounts were \$47,884,294. The portfolios are allocated as 3.29% Cash & Cash Equivalents, 59.94% Equity, 11.10% Alternative Investments and 25.68% Fixed Income. Motion to approve the April 30, 2019 Finance and Investment Reports as presented, Mr. Peacock; Second, Mr. Peterson; Motion carried unanimously.

Foundation Operating Budget – FY20:

Mr. Peacock presented the Foundation Operating Budget for fiscal year 2020. He highlighted the current Operating fund balance is \$1,257,018. He noted that the budget operates on an incomebased approach for annual budgeting, and with the proposed budgeted expenses at \$383,542 that will leave a deficit of \$95,542, which will be covered by Operating fund balance. Motion to approve the Foundation Operating Budget for Fiscal Year 2020, Mr. Peacock; Second, Mr. McInnis. Motion carried unanimously.

Mattie Kelly Arts Center Series 2019-20:

Mr. Peacock presented the Mattie Kelly Arts Center Series to be underwritten. He noted that the Arts Center has always secured enough revenue to cover their expenses. Motion to approve the underwriting of the Mattie Kelly Arts Center Series for 2019-20, Mr. Peacock; second, Dr. Morrell; motion carried unanimously.

Foundation Bylaws/Policy Updates:

Mr. Peterson presented the bylaw/policy updates to the board. Ms. Kedroski noted that the revision dates would reflect the date (June 5, 2019) of the Board meeting. She presented additional updates based on the protected class conversation from the last Board meeting and stated that legal counsel has recommended the Foundation not create any new scholarships with protected class criteria. After some discussion, given that donor agreements are already in place, current endowments will be grandfathered in and the Endowments policy will be updated to reflect "on or after June 5, 2019, the Foundation cannot create new endowments..." Also paragraph L of GP # 13.0 updated to reflect, "Exceptions to these policies may be made from time to time by the Executive Director with the concurrence of the Board." Lastly, the paragraph D of GP # 14.0 to read, "Criteria for awarding scholarships can include..." Ms. Kedroski made the Board aware of an upcoming meeting with Twin Cities Women's Club to address the protected class criteria in their current scholarship and that she would inform the Board of the outcome of the meeting. Additional discussion around the naming opportunities resulted in the decision to list amounts in Case for Support documentation only and not in the policies and updates rest with the board of Trustees. Motion to approve the Foundation Bylaws/Policy Updates as amended, Mr. Peterson; Second, Mr. Mongell. Motion carried unanimously.

Foundation/College MOU:

Mr. Hamilton presented the Foundation/College MOU noting that there were no substantial changes to this annual document. Motion to approve the Foundation/College MOU, Mr. Peacock; Second, Mr. Mongell. Motion carried unanimously.

Brian and Kim Pennington Scholarship Endowment:

Mr. Hamilton shared the pledge from Brian and Kim Pennington of \$250,000 to establish the Brian and Kim Pennington Scholarship Endowment. Ms. Kedroski expressed thanks for their leadership gift that will count toward the major gifts campaign. **Motion to approve the Brian and Kim Pennington Scholarship Endowment, Mr. Peacock; Second, Dr. Morrell. Motion carried unanimously.**

Major Gifts/ Development Committee Update:

Mr. McInnis noted that the Major Gifts Campaign is moving through the planned schedule for the campaign. While still in in the Board Division portion, twelve gifts and pledges have been received from the Foundation Board and Board of Trustees totaling \$473,250. Twenty-one members are still working on their gifts/pledges. The goal is 100% participation for the Board Division. He reported that Dr. Stephenson continues with his stakeholder meetings cultivating relationships for the College through the twenty-four completed appointments, the nine available in June, and

those that will continue through the summer. Mr. McInnis reviewed the next steps of the campaign: broad-based awareness with civic group meetings and chamber breakfasts and target awareness in-home receptions. He noted that the committee is looking for persons interested in hosting an in-home reception. He reviewed the overall campaign tracking chart and is pleased with where the campaign is at this time. Ms. Reinlie presented copies of the Case for Support noting that a few updates need to be made to the Case for Support and Collaterals. She asked if directors know of anyone who might benefit from a stakeholder meeting with Dr. Stephenson to let staff know so an appointment may be set.

Governance Committee Report:

Mr. Peterson spoke to the importance of the Board Assessment Survey that was recently sent to the Board members and asked members who have not had the opportunity to complete the survey to do so.

Summary of \$1,000+ Contributions:

Ms. Kedroski presented a chart that summarized \$1,000+ contributions made between March 16, 2019 and May 27, 2019. She noted that the total of the gifts received during this timeframe was \$142,187.33. Note cards were available to Board Members to help recognize and thank the donors.

Annual Conflict of Interest Forms/2019-20 Board Committees:

Ms. Kedroski presented the Annual Conflict of Interest form and asked members present to tear the form from the packet, complete, and return to staff. She noted that the form is required and referred members to the attached policy. Ms. Kedroski presented the list of Standing Committees and asked members to select which committee they are interested in serving on in the coming year. She noted due to the Major Gifts Campaign several Ad Hoc committees would be formed as needed for the campaign.

2019-20 Meetings and Upcoming Events and Activities:

Ms. Kedroski presented the 2019-20 Foundation Board Meeting Schedule and a detailed list of upcoming college events and activities throughout the summer. She highlighted several events for the Foundation in the coming year; specifically the Arts Center's production of *Footloose*. She also referenced the draft committee meeting minutes for the members' perusal.

CBA/South Walton Presentation by Ms. Allison McDowell:

Ms. Allison gave a brief presentation on the South Walton campus and two of the College's community programs: AmeriCorps and Choctawhatchee Basin Alliance (CBA). She spoke to the programs fulfillment of the College's Goal 4 (forging innovative partnerships with community members at the local state, and regional levels) and Goal 6 (providing environmental activities and experiences for community members). She engaged the members in discussion about the programs and the campus.

Trustee Liaison Remarks:

Maj Gen Litke spoke to the Board of Trustees high praise for the President this past year. He also mentioned the recent budget workshop discussing the College's fiscal year 2020 budget and the pending approval at the June 18, 2019 Board of Trustees meeting.

College Report by Dr. Devin Stephenson, NWF State College President:

Dr. Stephenson communicated the outcome from the recent legislative session. He also noted the searches for the new softball and basketball coaches and Vice President of Academic Affairs. He

also stated that NWF was recently name the "Safest College in the State of Florida" and will be receiving the Blackboard Catalyst Award this year. He also mentioned that the NWF Police Department is 1 of 4 national university or college police departments that is drone certified. Dr. Stephenson then shared his experience traveling with thirty-five Fine & Performing Arts students in France.

Foundation Chair Remarks:

Mr. Hamilton thanked the three out-going Board members for their service to the Foundation.

Around the Table:

Many thanks were expressed to Mr. Hamilton, the out-going members, and all the volunteers for their service over the past year. Dr. Morrell offered a tour of the clinic on the South Walton campus. There was a brief discussion of the reach and future of the South Walton campus. Dr. Stephenson noted the importance and possibilities for the campus, and how the new Vice President of Academic Affairs will play a role in developing the future of the campus.

Schedule of Next Meeting:

The next Foundation Board meeting will be August 7, 2019, at 8:00 a.m. in the Morell Room #302, Student Services Center, 3rd Floor, Niceville Campus.

Adjournment:

There being no further business, the meeting adjourned at 9:26 a.m.

C. Jeffrey McInnis, Chair

Date

Cristie Kedroski, Secretary

Date