

NWFSC Foundation Development Committee Meeting  
November 14, 2017, 8:00 a.m.  
Arpke Room (315), SSC, Niceville Campus

**Members Present**

Paige Floyd-Hart	Tom Rice
Chad Hamilton	Ken Wampler
Michelle McGee	Steve Wills
Venita Morell	

**Staff Present:**

Cristie Kedroski	Carla Reinlie
Jason Masters	Annie Young

**Absent:**

Serena Brown, Bethany Burke, Alan Wood

**Call to Order:**

Mr. Hamilton called the meeting to order at 8:00 a.m.

**Approval of Committee Meeting Minutes:**

The minutes of the July 18, 2017 meeting were approved as presented. **Motion to Approve Minutes, Mr. Rice; second, Mr. Wills; motion carried unanimously.**

**2017-2018 Fundraising Goal**

Mr. Hamilton noted that the NWF State College Foundation Strategic Planning Goal 2.0 is to increase contributions, excluding bequests, by 5% annually based upon a rolling three year average. The overall goal for fiscal year 2017-2018 is \$762,112. He presented a chart comparing totals from the previous years to the current year and pointed out that total revenue is moving steadily towards the goal. Ms. Reinlie pointed out that board members can help by sending letters asking for support to various stake holders in the community. She then presented the committee with a Customized Gift Range Chart for the NWF State College Foundation as of November 7, 2017.

**Annual Solicitations**

Mr. Hamilton noted that the purpose of the annual NWFSC Faculty & Staff Campaign was to give employees an opportunity to support the college in its mission to provide quality educational programs and services. He presented a Faculty & Staff Campaign Comparison Chart and showed that as of November 8, 2017 there was 46% participation and a total of \$36,051 raised. Mr. Hamilton secondly noted that 67 solicitation letters to join the President's Circle had been mailed with a special request to the Board of Trustees, Foundation Board members, the college executive committee and previous President's Circle members. He noted that 41 gifts were received as a result for a total of \$23,250. Mr.

